

LIVESTOCK SALE - FREQUENTLY ASKED QUESTIONS

When and where is the sale held?

Livestock Sale: Saturday, July 15th, 6:45 pm.

Buyer's Reception: 6 pm prior to the Sale.

Cow Palace of the MD State Fairgrounds, 2200 York Road Timonium, MD 21093

How do I get a Buyer Number?

Register for sale upon arrival prior to the auction. All buyers must have a bid number. Obtain a different number for each "name" under which you plan to bid. If two or more individuals, businesses, etc. plan to purchase an animal together, you must get a different number for each party. Buyers are invited to a reception prior to the Sale at 6 pm.

How do I place a Bid?

To bid, just raise your hand. The ring-person or auctioneer will recognize you. If you are the successful bidder, show your number and your name will be announced. If two or more buyers purchase the animal, show all buyer numbers.

What if I can't attend the sale, but I want to purchase an animal?

Buyers not able to attend the sale may submit their top bid to purchase livestock by contacting a sale committee person. The chairperson will explain the options and process to the buyer. An individual on the sale committee can be designated to purchase an animal for you as your proxy. They will follow your spending criteria and processing criteria. You will be responsible for paying for the purchase of animals with your proxy. The Committee will contact you after the Sale if you have the winning bid.

How do I pay for my purchases?

Buyers are encouraged to pay at the sale by cash or check on the night of the sale. We are unable to accept credit cards. Checks are made out to Baltimore County 4-H Livestock Sale.

My family really can't eat a whole animal. Can I split it with a Friend?

Yes. Two or more individuals can share the cost and meat products. There are actually four options for purchasing an animal.

- ✓ A business, organization or individual can buy an animal for its meat product; the costs include the purchase price and processing costs.
- ✓ Two or more buyers can share the cost and meat products; the costs include sharing the purchase price and processing costs.
- ✓ A business, organization or individual can donate their purchase to a charity of their choice; the costs include the purchase price.
- ✓ A business, organization or individual can have their purchase sold at public auction by the Sale Committee and receive the proceeds of that sale; the cost includes the purchase price.

If I purchase an animal how do I have the animal processed or hauled from the sale?

If you do not plan to haul the animal, you can make arrangements with the Livestock Sale Committee to have your animal hauled to a local processor free of charge. This is a terminal sale. Ownership of the animal is transferred to the buyer following the sale of the animal.

We buy our meat at our local grocery store. What makes yours better?

My animal is well fed and cared for. The meat will be handled by a local processor according to your specifications and packaged to fit your needs. Knowing that all the meat comes from one, locally raised animal, knowing that you are helping a young person in your county to remain involved in agriculture, and knowing that you are helping keep farms a part of our county's landscape adds value.

How about cutting it up. I know nothing about meat cuts. Is there someone who can advise me?

Yes. There will be experts at the Sale to answer your questions and advise you. The local processor will also walk you through the process and answer questions.

What will the animal cost me? Do I pay for the processing too?

Your bid at the Auction for steers, swine and lamb will be based on a price per pound of live weight. If you bid \$1 on a 230 lb. hog, your cost will be \$230. Goats are sold by the head. If you bid \$300 for a goat, that is your cost.

In addition, you will pay a price per pound to the processor to cut, cure, wrap and freeze your meat. The cost is based on live weight for hogs and dressed weight for beef, sheep and goats. There is usually an additional fee for butchering that can range from \$5 to \$15.

How many pounds of meat should I expect?

On average, a beef animal will process approximately 45% of its live weight; a lamb 45%; a goat 45%; and a swine 50%. These estimates will vary according to your specification for processing the meat, i.e., bone in, bone out, etc.

Are there any other advantages for me to buying your animal, such as tax deductions?

Market value is established by weekly terminal market prices. The buyer is responsible for the determination of the tax deduction on the investment in an animal at a 4-H livestock sale. Counsel of a tax attorney and/or accountant should be received before making that determination. The final authority, however, is the IRS.

I support your project and the 4-H program. However, I just can't buy an animal this year. Is there anything I can do to show my support?

Yes. You can make a cash donation to the 4-H Livestock Sale Committee, its Scholarship Fund, the 4-H Fair or the 4-H program.

What will I receive besides the animal to show the community that I supported 4-H?

- a picture taken of you and me after the purchase
- Champion and Reserve Champion banners for your home/place of business;
- free publicity
- enjoyment of the high quality product you purchased

What are you planning to do with the money you receive for your project animal?

Youth use the money for a variety of future plans such as buying next year's project animal and/or adding to their college fund.

Where do I pick up the animal?

If you are hauling the animal, you will pick it up at the Fair Grounds after the Sale. If you make arrangements with the Sale Committee to haul your animal, you will pick the meat up at the processor who will notify you when the meat is ready.

Am I responsible for taking care of my animal purchase at the fairgrounds after I buy it, but before it is shipped to the processor?

No. The animal will be taken care of until it is hauled to the processor.